

Marin County Single Family Homes Market Conditions as of June 25, 2007

LIST PRICE	Total Active	In Contract	% in Contract	Type of Market
All	763	251	32.90	Seller's Market
\$0-\$999,999	327	125	38.23	Strong Seller's Market
\$1,000,000-1,999,999	262	97	37.03	Strong Seller's Market
\$2,000,000-2,999,999	90	18	20.00	Buyer's Market
\$3,000,000-4,999,999	54	9	16.67	Buyer's Market
\$5,000,000-6,999,999	13	0	0.00	Strong Buyer's Market
\$7,000,000-9,999,999	9	1	11.11	Strong Buyer's Market
\$10,000,000 and higher	8	1	12.50	Strong Buyer's Market

Marin County Single Family Homes Market Conditions as of June 18, 2007

LIST PRICE	Total Active	In Contract	% in Contract	Type of Market
All	775	250	32.26	Seller's Market
\$0-\$999,999	325	117	36.00	Strong Seller's Market
\$1,000,000-1,999,999	253	104	41.16	Strong Seller's Market
\$2,000,000-2,999,999	91	22	24.18	Buyer's Market
\$3,000,000-4,999,999	55	5	9.09	Strong Buyer's Market
\$5,000,000-6,999,999	14	0	0.00	Strong Buyer's Market
\$7,000,000-9,999,999	9	0	0.00	Strong Buyer's Market
\$10,000,000 and higher	8	1	12.50	Strong Buyer's Market

Marin County Single Family Homes Market Conditions as of June 11, 2007

LIST PRICE	Total Active	In Contract	% in Contract	Type of Market
All	709	260	36.67	Strong Seller's Market
\$0-\$999,999	293	129	44.02	Strong Seller's Market
\$1,000,000-1,999,999	248	100	40.32	Strong Seller's Market
\$2,000,000-2,999,999	89	19	21.35	Buyer's Market
\$3,000,000-4,999,999	49	9	18.37	Buyer's Market
\$5,000,000-6,999,999	11	1	9.09	Strong Buyer's Market
\$7,000,000-9,999,999	10	1	10.00	Strong Buyer's Market
\$10,000,000 and higher	7	1	14.29	Strong Buyer's Market

Marin County Single Family Homes Market Conditions as of June 4, 2007

LIST PRICE	Total Active	In Contract	% in Contract	Type of Market
All	716	270	37.71	Strong Seller's Market
\$0-\$999,999	301	124	41.20	Strong Seller's Market
\$1,000,000-1,999,999	255	105	41.18	Strong Seller's Market
\$2,000,000-2,999,999	92	23	25.00	BALANCED Market
\$3,000,000-4,999,999	47	15	31.91	Seller's Market
\$5,000,000-6,999,999	13	2	15.38	Buyer's Market
\$7,000,000-9,999,999	10	1	10.00	Strong Buyer's Market
\$10,000,000 and higher	7	1	14.29	Strong Buyer's Market

TOTAL UNITS SOLD 2005: 2594 (Single Family Homes)
 TOTAL UNITS SOLD 2006: 2188 – Down 16% from 2005
 YEAR TO DATE SOLD 2006: 1000 (Jan 1 to June 25)
 YEAR TO DATE SOLD 2007: 1046 (Jan 1 to June 25)

Market Type:

Less than 15% In Contract=Strong Buyer's Market 15.1-25% Buyer's Market

25% In Contract BALANCED MARKET

25.5%-35% In Contract Seller's Market 35-45% Strong Seller's Market, 45% + VERY Strong Seller's Market

All data from sources deemed reliable but not guaranteed

